



7048 Elmer Avenue
 Whittier, California 90601
 T. 562.696.2324
 F. 562.698.6930
www.datavideo.us

Reseller Requirement – PLEASE read this

Datavideo requires that the first purchase order total at least \$2,500.00.

We will make the initial approach for credit references. After that, it is the applicant’s responsibility to ensure that we receive all the relevant information from the references provided.

We require that within 30 days of your approval as a Datavideo reseller, your corporate website is modified to present Datavideo products the same way that you present your other products for resale.

All accounts that have no activity in 12 consecutive months will automatically become inactive. To reactivate the account a new dealer application will have to be submitted.

Reseller Application

Most US & Canadian resellers have already prepared this information and have it available in a file or pre-printed form. We will accept the information in whatever form is most convenient for you.

Please provide all of the requested information.

Description of your business: What do you sell? Who are your customers? How do you communicate with them?

Corporate Officers:

President:

Treasurer:

Purchasing Manager:

Reseller Information

Registered Company Name:

d/b/a/ (if any):

Company is: Corporation Partnership Sole Proprietorship

Business is: Retail Store Direct Sales Office e-tail Business Other_____

Street Address:

City:

State:

Zip:

Contact Person:

Tel:

Ext.:

Fax:

Title:

E-Mail:

Company **URL**: http://www.

Billing Address If Different

Street Address:

City:

State:

Zip:

Accounts Payable Contact:

Tel:

Ext.:

Fax:

E-Mail:

Shipping Address If Different

Street Address:

City:

State:

Zip:

Shipping Contact Information

We'd like to automatically tell you when your orders have been entered into our computer and when they have been shipped, also whether it is a full or partial shipment.

If you have it, please give us the contact information that you want us to use for email or fax.

If you do not have one point of contact, we will acknowledge order by order if you tell us who should receive the information on each order that you enter.

Please include a **SIGNED COPY** of your state resale permit not just the number.

Your Federal ID #:

Your DUNS # if you have one:

Trade Supplier:

Street Address:

City: State: Zip:

Tel: Fax:

Contact Person: A/C:

Trade Supplier:

Street Address:

City: State: Zip:

Tel: Fax:

Contact Person: A/C:

Trade Supplier:

Street Address:

City: State: Zip:

Tel: Fax:

Contact Person: A/C:

Agreement to our terms: If you want an open account with Datavideo Corporation, you must agree to this in writing and have it signed by a Corporate Officer. We apologize in advance for this requirement. Since we have no stocking requirement we ask that you purchase only what you need and pay for all that you purchase.

These are the Datavideo Corporation Terms that you are agreeing to:

1. Our terms Net 30 for customers in the US, to whom we extend credit.
2. Shipments are FOB Whittier, California
3. We do not drop ship outside of United States.
4. Overdue Invoice Interest @ 1.5% per month begins to accrue after 60 days from the date of the product shipment/invoice. Whether or not it is printed on the invoice you now know about the interest charge.
5. You will pay the interest if your payment is postmarked later than 60 days from the date of the product shipment/invoice.
6. If you do not include the interest with your overdue payment and we ask you to pay the interest, you will immediately pay it.
7. If your account becomes older than 90 days from date of product shipment/invoice and we choose to involve a collection service to induce you to pay, you will pay the cost of the collection services and attorneys fees as well as the overdue invoice.
8. Materials may not be returned for credit after 60 days.
9. Products returned for credit must be in re-saleable condition. A 15% re-stocking fee will apply, depending on the condition of the products returned.
10. Payment from customers outside of the US is to be made by credit card or wire transfer. If payment is by wire transfer, please request our bank information.

Please **Print** the name of the corporate officer that has agreed to these terms.

Please **Sign** your name and include the date that you signed this form.

Please **Send** it back with the rest of the application.

Officer Signature	Printed Name	Date



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Bank Reference Release Form

Registered Company Name:

d/b/a/ (if any):

Business Street Address:

City: State: Zip:

Federal Tax ID: **State Tax ID:** **Business Began:**

Name of Primary Bank:

Street Address:

City: State: Zip:

Tel: Ext.: Fax:

Contact Person: Title:

Checking Account Number:

Name of Secondary Bank:

Street Address:

City: State: Zip:

Tel: Ext.: Fax:

Contact Person: Title:

Checking Account Number:

Applicant's signature below authorizes the above named businesses to release credit information to Datavideo Corporation. Any information received by Datavideo Corporation will be kept confidential and used solely for the purpose of this credit application.

I hereby certify that all the information contained herein is true and correct.

Authorized Account Holder **Printed Name** **Date**

BANK USE ONLY

Account Averages No.:

Account Opened Since:

Bad Check History: Yes No

Credit Rated:

We appreciate your information and look forward to hearing from you soon.

Please fax your response to **(562) 698-6930**.



ALL California resellers – Please complete and return this SALES AND USE TAX CERTIFICATE OF EXEMPTION in addition to a copy of your Resellers Permit.

(Name of Purchaser)

(Address of Purchaser)

I HEREBY CERTIFY: That I hold valid reseller's permit number _____
issued pursuant to the Sales and Use Tax Law; that I am engaged in the business of selling:

that the tangible personal property described herein which I shall purchase from Datavideo Corporation. will be:
(check which applies)

- Resold in its present form, and / or
- Resold as converted into or as a component of a product

In the event any of such property is used for any purpose other than retention, demonstration, or display while holding it for sale in the regular course of business, it is understood that I am required by the Sales and Use Tax Law to report any pay tax, measured by the price of such property or other authorized amount.

Description of property to be purchased: Any of the equipment shown on the Datavideo Website (www.datavideo.us) or in their catalog.

Signature

Date

Name & Title

11. Some customers desire a "next source" preview monitor. This feature is not built into the SE-800 but is available as an accessory. Is this feature of interest to you?

12. Many inexpensive DV cameras do not include a "studio style" tally light so the talent or director are not easily able to identify the camera that is "live". We have an accessory that includes tally leds that may be attached to any camera. Is this feature of interest to you?

13. How do you use the SE-800 with a HDV camera?

CG Questions:

We have found several CG solutions to work with the SDI key layer in the SE-800. The most cost effective (at this time) seems to be from www.blackmagic-design.com

The Decklink card requires that it be genlocked. How do you do this with the SE-800?

Chyron makes a similar product already connected to a laptop. Are you familiar with it?